

COMPONENT COST AIRLINE

Route	:	JKT - PDG
A/C Type	:	B737-300
Capacity	:	110
Related Cost per Pax	:	4.98

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Fuel Cost	:	1,618.58
Direct Cost per Flight	:	1,082.32
Indirect Cost per Flight	:	126.99
Least Cost per flight	:	312.60
Fleet Cost per Flight	:	573.82
Overhead Cost per Flight	:	297.74
TOTAL COST	:	4,017.03

Currency / Usd	:	9,600
Pax Onboard	:	110
PLF	:	100%
Pax Related Cost per Flight (Idr)	:	351,000

Revenue	:	4,022
Contribution Margin (usd)	:	5
Contribution Margin (Idr)	:	46,512

REVENUE MANAGEMENT SYSTEM

CLASS	SUB CLASS	AIR FARE	CAP	REVENUE
EXECUTIVE	C	1,500,000	5	7,500,000
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ECONOMY	Y	1,100,000	10	11,000,000
100	M	1,000,000	5	5,000,000
	L	900,000	5	4,500,000
	N	750,000	10	7,500,000
	K	600,000	5	3,000,000
	Q	500,000	5	2,500,000
	B	450,000	5	2,250,000
	V	350,000	20	7,000,000
			70	50,250,000

TOTAL REVENUE	50,250,000
TOTAL COST	38,563,488
MARGIN	11,686,512
PLF	64%

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A/C PAYLOAD

13,000

CARGO REVENU
CARGO LOAD FA

ROUTE
A/C TYPE :
TOTAL PAX
TOTAL CARGO

CARGO REVENUE SYSTEM

WEIGHT OF PAX	CARGO SEALABLE	CARGO SOLD	RATE / Kg
			-
6,300	1,700	5,000	2,000
E			10,000,000
ACTOR			87%

RESUME OF REVENUE

JKT - PDG		
B737-300	LOAD FACTOR	REVENUE
70	64%	50,250,000
5,000	87%	10,000,000
		TOTAL REV
		60,250,000
		COST
		38,563,488
		MARGIN
		21,686,512